

VENDOR INFORMATION

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Items from any of the below manufacturers can be ordered for the **COST + 2-3%**. For a list of products and their cost see the attached spreadsheet.

****The entire list was not printed due to the volume of products offered. This would have resulted in too large of a document to manage.**

For a detailed proposal in accordance with this coop please contact JCT Solutions at

(201) - 991 - 7400

www.JCTNJ.com

| | | |
|-------------------------------------------|------------------|-----------|
| Bergen County | | |
| BC-BID-24-38 | | |
| Computer Equipment and Peripherals | | |
| | | |
| ITEM | % MARK UP | |
| | | |
| | | |
| AFL/ADSS PARTS | % MARK UP | 3% |
| AIPHONE | % MARK UP | 3% |
| APC PARTS | % MARK UP | 3% |
| ARECONT PARTS | % MARK UP | 2% |
| ATLAS | % MARK UP | 2% |
| AURORA | % MARK UP | 2% |
| AVAYA | % MARK UP | 2% |
| AVIGILION | % MARK UP | 3% |

| | | |
|------------------------------------|------------------|-----------|
| AXIS | % MARK UP | 3% |
| BELDEN PARTS | % MARK UP | 2% |
| BOGEN PARTS | % MARK UP | 2% |
| C2G | % MARK UP | 2% |
| CAMBIUM NETWORKS | % MARK UP | 2% |
| CHIEF | % MARK UP | 2% |
| CISCO | % MARK UP | 2% |
| CRESTRON PARTS | % MARK UP | 2% |
| DA-LITE | % MARK UP | 2% |
| DELL | % MARK UP | 3% |
| DSC PARTS | % MARK UP | 2% |
| EXACQ PARTS | % MARK UP | 2% |
| EXTREME NETWORKS HARDWARE | % MARK UP | 2% |
| EXTREME MAINTNEANCE | % MARK UP | 3% |
| EXTREME SMARTNET GOVERNMENT | % MARK UP | 2% |
| EXTREME SMARTNET EDUCATION | % MARK UP | 2% |
| EXTRON | % MARK UP | 2% |
| GENETEC | % MARK UP | 2% |
| HANWHA | % MARK UP | 2% |
| HOFFMAN | % MARK UP | 2% |
| HP/ARUBA PARTS | % MARK UP | 2% |
| KABA/KEYSCAN PARTS | % MARK UP | 2% |
| LEA | % MARK UP | 2% |
| LENEL S2 | % MARK UP | 3% |
| MHT | % MARK UP | 2% |
| MERSIVE | % MARK UP | 2% |
| MIDDLE ATLANTIC | % MARK UP | 2% |
| MILESTONE PARTS | % MARK UP | 2% |
| MOTOROLA PARTS | % MARK UP | 3% |
| ONSSI PARTS | % MARK UP | 2% |
| OTHER PARTS | % MARK UP | 2% |
| PALO ALTO PARTS | % MARK UP | 2% |
| PANASONIC PARTS | % MARK UP | 2% |
| PANDUIT | % MARK UP | 2% |
| PHILLIPS | % MARK UP | 2% |

| | | |
|---------------|-----------|----|
| PLANAR | % MARK UP | 2% |
| PEERLESS AV | % MARK UP | 2% |
| QSC | % MARK UP | 2% |
| SALTO PARTS | % MARK UP | 2% |
| SAMSUNG PARTS | % MARK UP | 2% |
| SENNHEISER | % MARK UP | 2% |
| SHURE | % MARK UP | 2% |
| SIELOX | % MARK UP | 2% |
| SONICWALL | % MARK UP | 2% |
| TRIPPLITE | % MARK UP | 2% |
| VADDIO | % MARK UP | 2% |
| VALCOM PARTS | % MARK UP | 2% |
| VESTA | % MARK UP | 3% |

Installation Rate

| | <u>Standard</u> | <u>Overtime</u> | <u>Sundays & Holidays</u> |
|--------------------|-----------------|-----------------|-------------------------------|
| Technician | \$145.00 | \$217.50 | \$290.00 |
| Network Engineer | \$175.00 | \$262.50 | \$350.00 |
| Project Management | \$182.00 | \$273.00 | \$364.00 |

Pricing Example

| Part Number | Description | QTY | Unit Cost | Manufacturer | Markup % | Unit Price | Extended Price |
|--------------------|---------------------------------------------------------------|-----|-----------|--------------|----------|------------|----------------|
| SP-AR2-10GS1 | SP AR HW 8XSX4 10G, SR, XFP compati | 3 | \$ 868.62 | Cisco | 2% | \$ 894.68 | \$ 2,684.04 |
| 700505992 | IP TELEPHONE 9641GS | 5 | \$ 389.00 | Avaya | 2% | \$ 400.67 | \$ 2,003.35 |
| 4SM-BTNO-B-S_BLANK | Engravable Button Covers for TPMC-4SM and TPCS-4SM Series, Se | 1 | \$ 34.72 | Crestron | 2% | \$ 35.76 | \$ 35.76 |
| Sy-M5-COM | Mercury M5 Combination Power & RS485 Communications Bridge | 3 | \$ 89.68 | Genetech | 2% | \$ 92.37 | \$ 277.11 |